# Introduction to CostEffectiveness Analysis 

Brennan Spiegel, MD, MSHS

VA Greater Los Angeles Healthcare System David Geffen School of Medicine at UCLA CURE Digestive Diseases Research Center UCLA/VA Center for Outcomes Research and Education (CORE)


## Objectives

- Define types of health-economic models
- Introduce decision analysis
- Introduce utilities and QALYs
- Review solution to "competing choice" problem
- Examine role of sensitivity analysis
- Discuss shortcomings of cost-effectiveness analysis
- Introduce budget impact models as alternative


## Taxonomy of Health-Economic Analyses



## Health Economic Models

| Type of <br> Model | Numerator | Denominator | Example |
| :---: | :---: | :---: | :--- |
| CEA | $\$$ | Health Outcome | Cost per ulcer bleed <br> prevented |
| CUA | $\$$ | QALY | Cost per QALY |
| CBA | $\$$ | $\$$ | Cost per willingness-to-pay <br> (WTP) for IBS symptom relief |
| CMA | $\$$ | None | Overall cost of using cox-2 <br> inhibitor instead of ibuprofen |
| BIM | $\$$ | None | Per member per month <br> (PMPM) cost of screening for <br> varices in cirrhosis |

## Example Questions

- Is it cost-effective to screen for esophageal varices in cirrhosis?
- What is the cost-utility of of using cox-2 inhibitors instead of non-selective NSAIDs in arthritis?
- How sensitive and specific must a hypothetical pancreatic cancer tumor marker be in order for it to be cost-effective?
- What is the incremental PMPM cost of using rifaximin instead of lactulose for hepatic encephalopathy?


## Guiding Principles of Health Economics

- Resources are limited
- If you spend money in one place, then you can't spend it in another
- Aim to provide the most good to most people
- Litmus test: "Is the juice worth the squeeze"
- Dying younger is cheaper
- "Rule of rescue" can throw off a perfectly rationale argument
- Computers are amoral. Humans are not.


## When Does Money Matter?

- When budgets are tight (e.g. always!)
- When competing strategies are equally effective (principle of CMA)
- When one strategy is significantly more effective than another, but also more expensive
- When people live a long time with a condition
- When a condition is highly prevalent


## Ways to Save Money

- Don't do things that are ineffective \& expensive
- Skip low yield steps or cut corners
- Use lower cost stuff, even if it's less effective
- Use lower cost people, even if it's less effective
- Downgrade to a less expensive settings
- Do nothing at all


## Decision Analysis Example: Irritable Bowel Syndrome

- 45 yo with irritable bowel syndrome
- Symptoms severe
- Co-morbid depression


## Which therapy to start with?



## Suppose there are two factors that drive the decision



Will the symptoms improve?


Will there be side-effects?


## Software Depiction



## Defining the Outcomes

|  | No Side <br> Effects | Side Effects <br> Occur |
| :---: | :---: | :---: |
| Symptoms <br> Improve |  |  |
| Symptoms <br> Persist |  |  |



## Defining the Outcome: Utilities



## Direct Rating Scale



## Indirect Rating: Time Trade-Off



## Indirect Rating: <br> Time Trade-Off



## Indirect Rating: Time Trade-Off



## Indirect Rating: <br> Time Trade-Off




## Calculating the Time Trade-Off Utility

$$
\text { Utility }=\frac{\text { time willing to spend in perfect health }}{\text { total remaining lifespan }}
$$

$$
\text { Utility }=\frac{35 \text { years }}{40 \text { years }}=0.87
$$

## Other Utility Elicitation Techniques

- Standard gamble
- Multi-attribute scales (EuroQol, HUI)
- SF-36 conversions
- Conjoint analysis


## Quality-Adjusted Life-Years

- QALY is a year of life, adjusted for the quality in which it is lived
- One year lived with utility of $0.87=$ 87\% of year lived in perfect health
- $87 \%$ of year lived in perfect health $=$ 0.87 QALY


## Quality-Adjusted Life-Years



## Quality-Adjusted Life-Years




## "Rolling Back" the Tree

Calculate the expected value of each arm



## Summing the Arms <br> 


. 95


## Question

SSRI provides 0.03 more QALY vs.
"usual care." That's 10.95 additional quality adjusted days per year.

So, "is the juice worth the squeeze?"

$$
\begin{gathered}
\hline \text { Juice }=\text { QALYs } \\
\text { Squeeze }=\$ \\
\hline
\end{gathered}
$$

## Costs

- Cost estimates depends upon perspective
- Third party payer perspective
- Medicare reimbursement
- Average wholesale drug prices
- Patient perspective
- Days lost from work
- Transportation costs for doctor visits
- Societal perspective
- Includes all up-front, induced, and averted costs


## Sequence of Costs

- Initial: Costs initially incurred upon initiation of a strategy
- Induced: Costs resulting from an intervention
- Transition: Costs associated with transitioning between health states
- Averted: Costs associated with events avoided by intervention
- Terminal: Costs of death


## Some Issues with Costs

- Cost vs. charges
- Comprehensiveness of resources included in the model
- Discounting future costs
- Updating old costs using medical services component of CPI
- Problems with AWP


## Example Cost Estimates

| GI ReSOUrCe | CoSt |
| :--- | :--- |
| Cost per tablet of SSRI | $\$ 3.00$ |
| Cost per day of Metamucil | $\$ 0.50$ |
| Gl office visit | $\$ 52$ |
| Colonoscopy | $\$ 624$ |
| Upper endoscopy | $\$ 624$ |
| Flexible sigmoidoscopy | $\$ 125$ |
| ERCP | $\$ 1213$ |
| Abdominal XR / Upper GI Series / BE | $\$ 541$ |
| Abdominal ultrasound | $\$ 541$ |
| Elective abdominal surgery | $\$ 13,531$ |

## Obtaining Cost Estimates

- Outpatient services
- AMA CPT codes and costs (http:/lwww.ama-assn.orgD)
- Inpatient services
- DRG codes and costs (http:/lwww.ahrg.gov/data/hcupl)


## Cost-Effectiveness



## $\longrightarrow \$ 850 /$ year


$\longrightarrow$ \$1350 / year

## Cost-Effectiveness



## Cost-Effectiveness



## Cost-Utility Results



## Incremental Cost Effectiveness

## $\Delta$ Cost <br> ICER = <br> $\Delta$ Effect

## Another Example



## Question

## How do you know if $\$ 275,000$ per QALY is "too much"?

Anyone who tells you there is an easy answer to this is mistaken!

## Question

$$
\begin{aligned}
& \text { Why are we using } \\
& \text { QALYs, anyway? }
\end{aligned}
$$

## "League Table"

| COST DESCRIPTION | \$ I OUTCOME |
| :--- | :---: |
| "PPI Test" in acid reflux | $\$ 10,160$ |
| Screening for Barrett's esophagus | $\$ 10,440$ |
| Screening for celiac sprue in IBS | $\$ 11,000$ |
| Angioplasty in acute MI | $\$ 13,100$ |
| CMV prophylaxis in AIDS | $\$ 22,000$ |
| Screening for varices in cirrhosis | $\$ 175,833$ |
| Celebrex for chronic arthritis | $\$ 275,000$ |
| Intravenous PPI therapy for ulcer bleed | $\$ 708,735$ |

CVM: Moore et al. J AIDS Hum Retro 1997
Varices: Spiegel et al. Hepatology 2004
Celebrex: Spiegel et al. Ann Int Med 2004 IV PPI: Spiegel et al. Clin Gastro Hep 2006

## Another Example



## Another Competing Choice Example



## Effectiveness

(QALYs)


## Handling Uncertainty

- Precise probability estimates may not be valid
- Cost estimates may vary between different settings
- Solution: Sensitivity Analysis

One-Way Sensitivity Analysis: Cost of Paroxetine


## Another Example

## 

## Another Example



## Sensitivity analysis on PPI cost



## Sensitivity analysis on PPI cost


(QALYs)

## Sensitivity analysis on PPI cost



## Monte Carlo Analysis: Paroxetine vs Usual Care



## CEAs Don't Tell the Whole Story

## Limitations of CEAs:

- Difficult to interpret ICERs - sometimes more academic than practical
- Does not account for underlying prevalence of disease
- Less useful when effectiveness is similar in competing strategies
- Does not address budget impact


## Focusing on Effectiveness: Screening for Varices in Cirrhosis



## Importance of Considering Budget Impact



1 Endoscopy


30 Bicycle Helmets for Kids

## Importance of Considering Budget Impact

## 1 Endoscopy

## Importance of Considering Budget Impact



1 Endoscopy


300 Bottles of Aspirin

## Budget Impact Question:

In a managed care population, what is the per-member per-month (PMPM) cost of paying for endoscopic screening with EGD versus using empiric medical therapy alone?

## Budget Impact Results

| Strategy | 1-Year Cost per <br> Cirrhotic | PMPM | IPMPM |
| :--- | :---: | :---: | :---: |
| No Screening | $\$ 3,824$ | $\$ 1.59$ | -- |
| Screening | $\$ 4,432$ | $\$ 1.85$ | $\$ 0.26$ |

* Assuming 0.5\% prevalence of cirrhosis in MCO of 1,000,000 covered lives


## PMPM League Table

| Intervention | PMPM |
| :--- | :---: |
| Tegaserod for irritable bowel syndrome | $\$ 0.01$ |
| Sildenafil for erectile dysfunction | $\$ 0.18$ |
| Screening for varices in cirrhosis | $\$ 0.26$ |
| Intravenous PPI therapy for ulcer bleeding | $\$ 2.68$ |
| Rifaximin for hepatic encephalopathy | $\$ 3.41$ |

## IBS Example (Again)



## $\longrightarrow \$ 850 /$ year


$\longrightarrow \$ 1350 /$ year

## BIM Calculations

If we assume that a hypothetical MCO has 1,000,000 covered lives, and that the prevalence of IBS is 10\%, then:


$$
\text { PMPM }_{\text {Usual }}=\frac{(\$ 850 / 12 \text { months }) \times(1,000,000 \times 0.1)}{1,000,000}=\$ 7.08
$$

IPMPM = \$11.25-\$7.08 = \$4.17

## BIM Spreadsheet

## IBS Budget Impact Model

|  | $1-Y r$ Cost <br> (per patient) | PPPM | IPPPM |  | PMPM | IPMPM <br> SSRI vs. Usual |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Usual Care | $\$ 850$ | $\$ 70.83$ | -- | $\$ 7.08$ | . |  |
| SSRI | $\$ 1,350$ | $\$ 112.50$ | $\$ 41.67$ | $\$ 11.25$ | $\$ 4.17$ |  |

>> KEY VARIABLES CONTROL PANEL <<

| Covered Lives in MCO (dropdown menu) | $\mathbf{1 , 0 0 0 , 0 0 0}$ |
| :--- | :--- |

Percent with IBS (dropdown menu) 1,000,000
Total IBS (total lives $\times$ prop with HE) 100,000

## Changing IBS Prevalence



## Take Home Points

- Most health economic analyses are based on underlying decision model
- Good models must be comprehensive in competitors and scope
- We use QALYs as an "exchange currency" to compare strategies across medicine
- Interpret ICERs with league table
- CEAs don't account for prevalance, but BIMs do

